



**ACCELERATOR
PARTNERSHIP
PROGRAM
GUIDELINES
2020-2021**

Interpretation, Application, Disclaimer, and other Important Information

These Guidelines are for the information and convenience of Applicants to the Canada Media Fund (CMF). They provide an overview of the objectives of the CMF, the manner in which the CMF is administered, and information on typical administrative practices of the CMF. Compliance with these Guidelines is a prerequisite to eligibility for any CMF funding.

The CMF has full discretion in the administration of its programs, and in the application of these Guidelines, to ensure funding is provided to those projects that contribute to the fulfillment of its mandate. In all questions of interpretation of these Guidelines the CMF interpretation shall prevail.

All Applicants and broadcasters (where relevant) must abide by the Accounting and Reporting Requirements (ARR) of the CMF and follow applicable business policies as created and amended from time to time. Business policies, including the ARR, may be found in Appendix B of these Guidelines (and as specific appendices to Programs in the Experimental Stream), and are also available from the CMF website at www.cmf-fmc.ca. Information included in Appendix B is an integral part of these Guidelines.

Projects that receive CMF funding in a given year are subject to the Guidelines and CMF policies in effect for that fiscal year. To be clear, changes to CMF Guidelines and/or policies made in a subsequent fiscal year will not apply retroactively, unless specifically stated. The CMF fiscal year is April 1 to March 31.

Please note: These Guidelines may be changed or modified as required, without notice. Please consult the CMF website at www.cmf-fmc.ca for the latest Guideline news and documentation.

The Accelerator Partnership Program (A2P)

A business accelerator is an organization that selects small businesses or teams – either at early stages of their development or when they are looking to refine their project – and accelerates their market roll-out and company growth. In this Program, the CMF will work with business accelerators to help connect them with previously successful Applicants of production and/or marketing funding in the CMF's Experimental Stream.

Accelerators will select the Applicants that they wish to work with based on their normal selection criteria, subject to these Guidelines.

Once an accelerator has selected an Applicant, the CMF will provide acceleration program funding on a first-come/first-served basis for the Applicant's CMF-funded project, up to \$30,000. This amount will be paid in the form of a non-repayable contribution directly to the Applicant by the CMF.

The Applicant and accelerator will enter into an agreement which will outline the details of the acceleration program for the Applicant's CMF-funded project, including the provision of mentorship and training by the accelerator, in exchange for which the accelerator may take an equity position in the Applicant's company.

Eligible Costs in the A2P include, but are not limited to, expenses related to the participation in one of the accelerator programs (consultation fees, mentorship activities, wages, marketing, travel and accommodations). They may include costs described in section 2.3.2 of the [2020-2021 Experimental Stream – Innovation & Experimentation Program Guidelines](#) or [2020-2021 Commercial Projects Program Guidelines](#). However, the CMF will not fund the same costs twice – i.e., costs included in the production/marketing budget funded through the Experimental Stream are not eligible for funding in the A2P. All expenses must be actual, reasonable and verifiable.

The following is a list of approved A2P business accelerators:

- Artscape Daniels Launchpad
- Canadian Trade Commissioner Service – Canadian Technology Accelerator (CTA) (Boston, Denver, Hong Kong, Japan, Mexico, New York City, San Francisco Bay Area, Singapore, and Taipei).
- Centre d'entreprises et d'innovation de Montréal – CEIM (Montréal)
- Communitech (Waterloo region)
- Execution Labs (Montréal)
- George Brown Digital Media and Gaming Incubator (Toronto)
- IdeaBOOST (Toronto)
- Inno-Centre (Montréal)
- La Piscine (Montréal)
- LaunchPadPEI (Charlottetown)
- New Media Manitoba (Winnipeg)
- Québec International (Propulsion) (Québec City)
- Ryerson DMZ (Toronto)
- Ryerson Futures (Toronto)
- Ryerson RC4 (Toronto)
- Ryerson Transmedia Zone (Toronto)
- SheEO (Toronto)
- Storytek (Tallinn, Estonia)
- Victory Square Labs (Vancouver)
- York Entrepreneurship Development Institute (YEDI) (Toronto)
- Zú (Montréal)

Other business accelerators will be evaluated by the CMF on a case-by-case basis.

Eligibility for the A2P includes these criteria:

- The Project and Applicant have previously received funding in production and/or marketing from the CMF Experimental Stream.
- The Project had not previously ever received funding through the A2P.
- An accelerator may select up to two projects in each fiscal year.
- The project and Applicant have been selected by a business accelerator approved by the CMF.
- The acceleration program must be provided for the project financed by the CMF through the Experimental Stream.
- The Applicant meets the requirements of section 3.1 of the [2020-2021 Experimental Stream – Innovation & Experimentation Program Guidelines](#) or [2020-2021 Commercial Projects Program Guidelines](#), and continues to do so while participating in the A2P.
- The project meets the requirements of section 3.2, and all its subsections, of the [2020-2021 Experimental Stream – Innovation & Experimentation Program Guidelines](#) or the [2020-2021 Commercial Projects Program Guidelines](#), and continues to do so while participating in A2P.
- Section 1 of the CMF's [2020-2021 Experimental Stream – Innovation & Experimentation Program Guidelines](#) or the [2020-2021 Commercial Projects Program Guidelines](#) applies to applications for this Program.